

# training booklet



**Bangladesh Institute of Packaging  
(BIP)**



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# Introduction to Bangladesh Institute of Packaging (BIP)

The Bangladesh Institute of Packaging (BIP) is a pioneering organization dedicated to advancing packaging knowledge, innovation, and excellence in Bangladesh. Established with the mission of fostering sustainable and efficient packaging practices, BIP serves as a hub for education, research, and collaboration within the packaging industry.



## Key Objectives of BIP:

- Provide specialized training and certification programs for professionals.
- Promote sustainable and innovative packaging solutions.
- Serve as a bridge between industry and academia to drive research and development.
- Offer consultancy services to help businesses improve packaging efficiency and compliance with global standards.

BIP is committed to empowering businesses, professionals, and industries by ensuring access to cutting-edge packaging technologies and practices, contributing to the economic and environmental sustainability of Bangladesh.

# our mission and vision

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## **Mission**

To empower the packaging industry of Bangladesh through education, innovation, and sustainable practices, fostering a culture of excellence and global competitiveness.

## **Vision**

To be the leading institution in Bangladesh for packaging knowledge, innovation, and sustainability, driving the growth and transformation of the packaging industry in alignment with global standards.





## chapter 1: Introduction to Packaging

- Importance of Packaging in Modern Industries
- Overview of Different Types of Packaging
- Role of Packaging in Supply Chain Management
- Sustainable Packaging Solutions
- Packaging Design & Development Principles

## chapter 2: Flexible Packaging

### Course 1: Raw Materials & Composition

- Introduction to Flexible Packaging Materials
- Types of Materials Used: PE, BOPP, CPP, PET, EVOH, Aluminum Foil, Adhesives, Coatings
- Sourcing and Selection Criteria
- Application of Raw Materials Based on Product Type (Food, Pharmaceuticals, Consumer Goods, etc.)
- Impact of Material Properties on Packaging Performance
- Environmental Considerations and Sustainability

### Course 2: Packaging Design & Development

- Structural Benefits of Flexible Packaging
- Selection of Raw Materials Based on Bangladesh Market Needs
- Barrier Properties and Functional Performance
- Design Considerations for Different Applications
- Printing and Aesthetic Appeal
- Cost Analysis and Feasibility Study

### Course 3: Production Process

- Extrusion and Blown Film Processes
- Lamination Technologies (Solvent & Solvent-less)
- Printing Technologies: Flexographic, Gravure, and Digital
- Slitting and Pouch-making Processes
- Safety Measures in Production
- Automation in Flexible Packaging Manufacturing

#### Course 4: Quality Control & Assurance

- Testing Methods and Standards (ASTM, ISO, DIN)
- Performance Evaluation Techniques
- Common Defects, Troubleshooting & Root Cause Analysis
- Customer Complaint Handling and Rectification

#### Course 5: Supply Chain & Logistics

- Procurement Strategies for Raw Materials
- Inventory Management and Demand Planning
- Challenges in Supply Chain for Flexible Packaging
- Cost Optimization in Logistics and Distribution

#### Course 6: Sales & Marketing Strategies

- Market Trends and Consumer Preferences in Bangladesh
- Branding and Packaging Design Impact on Sales
- Competitive Analysis and Business Development
- Pricing Strategies for Various Sectors

#### Course 7: Machinery & Troubleshooting

- Key Packaging Machines: Extruders, Laminators, Printing Presses, Slitters
- Maintenance and Repair Procedures
- Common Operational Issues and Their Solutions
- Automation and Smart Manufacturing in Packaging

#### Course 8: Compliance & Regulatory Requirements

- Industry Standards and Certifications (ISO, BRC, FDA, EU Regulations)
- Food Safety and Hygiene in Packaging
- Environmental Regulations and Plastic Waste Management



# chapter 3: Corrugated Carton Packaging

## Course 1: Raw Materials & Composition

- Types of Paper & Board Used: Kraft, Duplex Board, Virgin & Recycled Materials
- Strength Properties of Corrugated Board
- Adhesives & Starch Application
- Moisture Control and Durability Factors
- Sustainability & Recycling Considerations

## Course 2: Packaging Design & Development

- Structural Design and Box Styles
- Die Cutting and Slotting Techniques
- Printing Methods for Corrugated Cartons
- Selection of Material Based on Product Needs
- Cost Optimization and Market Feasibility

## Course 3: Production Process

- Corrugation Process and Machine Setup
- Printing, Die-cutting & Slotting Operations
- Folding, Gluing, and Stitching Methods
- Quality Control in Manufacturing
- Waste Management and Efficiency Improvement

## Course 4: Quality Control & Assurance

- Compression, Burst & Edge Crush Testing
- Print Quality & Adhesion Testing
- Common Defects and Corrective Actions

## Course 5: Supply Chain & Logistics

- Raw Material Procurement & Vendor Management
- Distribution and Storage Considerations

## Course 6: Sales & Marketing Strategies

- Packaging Solutions for Different Sectors
- Branding, Retail Display & Consumer Impact

## Course 7: Machinery & Troubleshooting

- Corrugators, Folder Gluers, Die Cutters & More
- Common Issues & Maintenance Strategies

## Course 8: Compliance & Regulatory Requirements

- ISO Standards for Carton Packaging
- Environmental Regulations & Recycling Laws



# chapter 4: Paper Packaging

## Course 1: Raw Materials & Composition

- Types of Paper & Board Used: Kraft, Duplex, Virgin & Recycled Materials
- Paper Properties: GSM, Burst Strength, Moisture Resistance, Stiffness
- Adhesives & Coating Applications for Paper Packaging
- Sustainability & Recycling Considerations

## Course 2: Packaging Design & Development

- Structural Design Considerations: Folding Cartons, Paper Bags, Rigid Boxes
- Printing Methods: Offset, Flexography, Digital Printing
- Die Cutting, Embossing, and Finishing Techniques
- Cost Optimization in Paper Packaging

## Course 3: Production Process

- Paper Conversion Techniques: Cutting, Folding, Gluing, Laminating
- Printing Process Optimization for Paper-Based Packaging
- Paper Pulping & Recycling Process Overview
- Quality Control Measures in Production

## Course 4: Quality Control & Assurance

- Strength Testing: Compression, Burst, Tear & Moisture Resistance
- Print Quality Inspection & Adhesion Testing
- Defects in Paper Packaging & Their Rectification

## Course 5: Supply Chain & Logistics

- Raw Material Sourcing & Procurement
- Inventory Management & Storage Conditions
- Distribution & Transportation Considerations

## Course 6: Sales & Marketing Strategies

- Branding & Aesthetic Appeal in Paper Packaging
- Market Trends & Customer Preferences
- Sustainability as a Marketing Tool





### Course 7: Machinery & Troubleshooting

- Key Machines Used: Die Cutters, Folder-Gluers, Laminators
- Machine Maintenance & Common Issues
- Automation & Smart Manufacturing in Paper Packaging

### Course 8: Compliance & Regulatory Requirements

- Industry Standards & Certifications (ISO, FSC, FDA)
- Environmental Regulations on Paper Packaging & Waste Management
- Food Safety & Hygiene Compliance

### Course 9: Sustainability & Innovations in Paper Packaging

- Plastic-Free Coatings & Barrier Technologies
- Sustainable Sourcing & FSC-Certified Paper Packaging
- Circular Economy & Zero-Waste Packaging Concepts

### Course 10: Specialty Applications of Paper Packaging

- Paper Packaging for Food & Beverages (Greaseproof, Barrier Coatings)
- E-Commerce & Protective Paper Packaging Solutions
- Luxury & High-End Paper Packaging
- Paper-Based Alternative to Single-Use Plastic

## chapter 5: Metal Packaging

### Course 1: Raw Materials & Composition

- Types of Metals Used in Packaging: Tinplate, Tin-Free Steel (TFS), Aluminum
- Metal Coatings & Surface Treatments for Corrosion Resistance
- Impact of Metal Properties on Packaging Performance
- Recycling & Sustainability Aspects of Metal Packaging

### Course 2: Packaging Design & Development

- Structural Design Considerations for Metal Cans, Aerosols, and Closures
- Barrier Properties & Protective Coatings
- Printing & Decorative Techniques for Metal Packaging
- Cost Analysis & Market Feasibility



### Course 3: Production Process

- Metal Forming Processes: Sheet Cutting, Stamping, Deep Drawing, Extrusion
- Can Manufacturing: 2-Piece & 3-Piece Can Production
- Seaming, Welding, & Double Seaming Techniques
- Surface Coating & Internal Lining Applications

### Course 4: Quality Control & Assurance

- Performance Testing: Strength, Corrosion Resistance, Seal Integrity
- Coating & Adhesion Testing for Metal Packaging
- Common Defects & Troubleshooting in Metal Packaging

### Course 5: Supply Chain & Logistics

- Raw Material Procurement & Vendor Management
- Inventory Control & Storage Conditions for Metal Packaging
- Transportation & Handling Challenges in Metal Packaging

### Course 6: Sales & Marketing Strategies

- Market Trends in Metal Packaging (Food, Beverages, Pharmaceuticals, Industrial Use)
- Branding & Aesthetic Appeal of Metal Packaging
- Cost Comparison Between Metal & Alternative Packaging Materials

### Course 7: Machinery & Troubleshooting

- Key Machines: Sheet Cutters, Can Body Welders, Seaming Machines, Coaters
- Equipment Maintenance & Troubleshooting Techniques
- Automation & Smart Manufacturing in Metal Packaging

### Course 8: Compliance & Regulatory Requirements

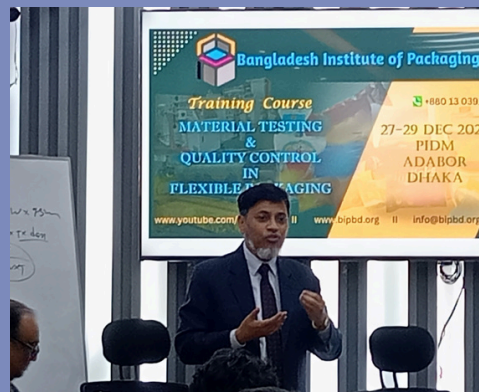
- Industry Standards & Certifications (ISO, FDA, EU, BRC)
- Food Safety & Migration Testing for Metal Packaging
- Environmental & Recycling Regulations for Metal Packaging

### Course 9: Sustainability & Innovations in Metal Packaging

- Advances in Light weighting & Material Optimization
- BPA-Free Coatings & Food Safety Innovations
- Metal Packaging in Circular Economy & Recycling Technologies
- Energy-Efficient Manufacturing in Metal Packaging

### Course 10: Specialty Applications of Metal Packaging

- Metal Packaging for Food & Beverage Industry (Canned Food, Soft Drinks)
- Aerosol Packaging: Structure, Safety, & Propellant Considerations
- Metal Packaging for Pharmaceuticals & Specialty Chemicals
- Innovations in Reusable & Smart Metal Packaging





## chapter 6: Glass Packaging

### Course 1: Raw Materials & Composition

- Types of Glass Used in Packaging: Soda-Lime, Borosilicate, Lead Glass
- Raw Materials: Silica, Soda Ash, Limestone, Cullet (Recycled Glass)
- Glass Properties: Transparency, Strength, Chemical Resistance
- Sustainability & Recycling Aspects of Glass Packaging

### Course 2: Packaging Design & Development

- Structural Design Considerations: Bottles, Jars, Ampoules, Vials
- Barrier Properties & Protective Coatings
- Coloration & Decoration Techniques (Embossing, Etching, Printing)
- Cost Optimization in Glass Packaging

### Course 3: Production Process

- Glass Manufacturing: Batch Preparation, Melting, Forming (Blow & Blow, Press & Blow)
- Annealing & Tempering for Strength Enhancement
- Coating & Surface Treatments for Durability
- Molding & Customization of Glass Packaging

### Course 4: Quality Control & Assurance

- Strength Testing: Impact Resistance, Compression, Thermal Shock
- Optical & Surface Defect Inspection
- Coating & Adhesion Testing for Glass Packaging
- Common Defects & Troubleshooting

### Course 5: Supply Chain & Logistics

- Raw Material Procurement & Vendor Management
- Inventory Control & Storage Considerations for Glass Packaging
- Transportation & Handling Challenges (Breakage Prevention, Cost Considerations)

### Course 6: Sales & Marketing Strategies

- Market Trends in Glass Packaging (Food, Beverages, Pharmaceuticals, Cosmetics)
- Branding & Aesthetic Appeal of Glass Packaging
- Cost Comparison Between Glass & Alternative Packaging Materials



### Course 7: Machinery & Troubleshooting

- Key Machines: Batch Mixers, Furnaces, Forming Machines, Annealing Lehrs
- Equipment Maintenance & Troubleshooting Techniques
- Automation & Smart Manufacturing in Glass Packaging

### Course 8: Compliance & Regulatory Requirements

- Industry Standards & Certifications (ISO, FDA, EU, BRC)
- Food Safety & Migration Testing for Glass Packaging
- Environmental & Recycling Regulations for Glass Packaging

### Course 9: Sustainability & Innovations in Glass Packaging

- Advances in Lightweight Glass for Packaging
- Recycled Glass & Circular Economy in Packaging
- Coatings & Treatments for Strength and Durability
- Energy-Efficient Manufacturing in Glass Packaging

### Course 10: Specialty Applications of Glass Packaging

- Glass Packaging for Food & Beverage Industry (Alcoholic & Non-Alcoholic Drinks, Condiments)
- Pharmaceutical & Medical Applications of Glass Packaging (Ampoules, Vials)
- Luxury & High-End Glass Packaging for Cosmetics & Perfumes
- Smart Glass Packaging with Embedded Technologies

## chapter 7: Plastic Packaging

### Course 1: Raw Materials & Composition

- Types of Plastics Used in Packaging: PE, PP, PET, PVC, PS, EVOH, Bioplastics
- Properties & Applications of Different Polymers
- Additives & Their Functions: Stabilizers, Plasticizers, Fillers, Pigments
- Recycling & Sustainability Considerations in Plastic Packaging

### Course 2: Packaging Design & Development

- Structural Design Considerations for Plastic Bottles, Containers, Films, and Pouches
- Barrier Properties & Functional Performance (Oxygen, Moisture, Light)
- Printing & Decoration Techniques for Plastic Packaging
- Cost Optimization & Light weighting Strategies



### Course 3: Production Process

- Extrusion Technologies: Blown Film, Cast Film, Sheet Extrusion
- Injection Molding & Blow Molding for Plastic Containers & Bottles
- Thermoforming & Rotational Molding for Rigid Plastic Packaging
- Laminating, Coating, and Surface Treatments for Enhanced Performance

### Course 4: Quality Control & Assurance

- Mechanical Testing: Tensile, Impact, Flexural, and Compression Tests
- Barrier Testing: Oxygen, Water Vapor Transmission Rate (WVTR), Gas Permeability
- Common Defects in Plastic Packaging & Their Troubleshooting
- Food Safety & Regulatory Testing for Plastic Packaging

### Course 5: Supply Chain & Logistics

- Raw Material Sourcing & Selection Criteria
- Inventory Management & Demand Planning for Plastic Packaging
- Challenges in Storage & Distribution (UV Degradation, Temperature Sensitivity)

### Course 6: Sales & Marketing Strategies

- Market Trends in Plastic Packaging (Flexible vs. Rigid, Smart Packaging)
- Branding & Consumer Preferences in Plastic Packaging
- Cost Comparison Between Plastic & Alternative Packaging Materials

### Course 7: Machinery & Troubleshooting

- Key Machines: Extruders, Injection Molders, Blow Molders, Thermoforms
- Machine Maintenance & Common Operational Issues
- Automation & Smart Manufacturing in Plastic Packaging

### Course 8: Compliance & Regulatory Requirements

- Industry Standards & Certifications (ISO, FDA, EU, BRC)
- Environmental & Recycling Regulations for Plastic Packaging
- Food Contact Safety & Migration Testing for Plastics



### Course 9: Sustainability & Innovations in Plastic Packaging

- Advances in Biodegradable & Compostable Plastics
- Circular Economy & Closed-Loop Recycling Systems
- PCR (Post-Consumer Recycled) Plastics & Their Applications
- Energy-Efficient Manufacturing & Carbon Footprint Reduction

### Course 10: Specialty Applications of Plastic Packaging

- Plastic Packaging for Food & Beverage Industry (MAP, Retort, Vacuum)
- Pharmaceutical & Medical Plastic Packaging (Blister Packs, IV Bags)
- Industrial & Hazardous Material Plastic Packaging (Drums, IBCs)
- Smart & Intelligent Plastic Packaging with Sensors & RFID

## chapter 8: Production Planning & Management

### Course 1: Fundamentals of Production Planning

- Introduction to Industrial Production Planning
- Key Objectives & Challenges in Packaging Production
- Role of Production Planning in Overall Business Strategy
- Process Mapping & Workflow Optimization

### Course 2: Capacity Planning & Optimization

- Defining Production Capacity & Its Constraints
- Strategies for Capacity Utilization & Efficiency
- Equipment Layout & Optimization for Packaging Lines
- Managing Bottlenecks & Improving Throughput

### Course 3: Lean Manufacturing & Waste Reduction

- Principles of Lean Manufacturing in Packaging
- Identifying & Eliminating Waste (7 Wastes of Lean)
- Just-in-Time (JIT) & Continuous Improvement Strategies
- Implementing 5S & Kaizen in Packaging Production

### Course 4: Demand Forecasting & Inventory Management

- Forecasting Techniques for Packaging Material Requirements
- Inventory Control Strategies: FIFO, LIFO, JIT, EOQ
- Warehouse & Logistics Planning for Packaging Materials
- Demand-Driven Production & Supply Chain Synchronization



### Course 5: Integration of ERP in Packaging Industry

- Role of Enterprise Resource Planning (ERP) in Production Management
- ERP Modules for Packaging: Inventory, Scheduling, Quality, Procurement
- Data-Driven Decision Making & Real-Time Monitoring
- Case Studies on ERP Implementation in Packaging

### Course 6: Risk Assessment & Contingency Planning

- Identifying Production Risks: Raw Material Shortage, Equipment Failure, Market Fluctuations
- Developing Risk Mitigation Strategies & Business Continuity Plans
- Disaster Recovery Planning for Packaging Industries
- Case Studies on Crisis Management & Contingency Planning

### Course 7: Automation & Industry 4.0 in Packaging Production

- Role of Automation in Modern Packaging Plants
- Smart Manufacturing & IoT in Packaging Production
- AI & Machine Learning Applications in Production Planning
- Case Studies on Industry 4.0 Implementation in Packaging

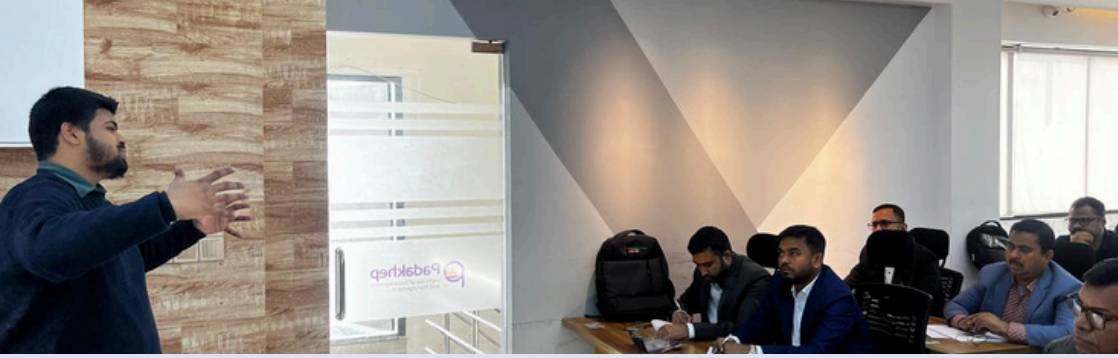
### Course 8: Cost Control & Efficiency Improvement

- Cost Analysis & Reduction Strategies in Packaging Production
- Energy Efficiency & Sustainability in Manufacturing
- Labor & Process Optimization for Cost Savings
- Benchmarking & Performance Metrics for Continuous Improvement

## chapter 9: Machinery Maintenance & Updated Technology

### Course 1: Preventive & Predictive Maintenance Strategies

- Importance of Machinery Maintenance in Packaging Operations
- Preventive vs. Predictive Maintenance: Key Differences & Applications
- Condition-Based Monitoring (CBM) & Reliability-Centered Maintenance (RCM)
- Tools & Techniques for Predictive Maintenance (Vibration Analysis, Infrared Thermography)



## Course 2: Troubleshooting Common Machinery Issues

- Identifying & Diagnosing Frequent Machinery Failures
- Common Issues in Extruders, Printing Machines, Sealing Units, and Converting Equipment
- Corrective Actions & Repair Techniques for Packaging Machines
- Root Cause Analysis (RCA) & Failure Mode and Effects Analysis (FMEA)

## Course 3: Advancements in Packaging Machinery

- High-Speed & Precision Packaging Equipment
- Innovations in Flexible, Rigid, and Smart Packaging Machines
- Integration of New Technologies in Packaging Lines
- Trends in Modular & Customizable Packaging Machinery

## Course 4: Automation & Robotics in Packaging

- Role of Robotics in Primary, Secondary & Tertiary Packaging
- Collaborative Robots (Cobots) & Their Applications in Packaging Lines
- Pick & Place Robots, Automated Guided Vehicles (AGVs) & Palletizing Robots
- Enhancing Efficiency & Reducing Downtime with Automation

## Course 5: AI & IoT in Smart Packaging Solutions

- Introduction to Artificial Intelligence (AI) & Internet of Things (IoT) in Packaging
- Smart Sensors & Real-Time Monitoring for Equipment Health
- AI-Driven Predictive Maintenance & Production Optimization
- Digital Twins & Augmented Reality (AR) for Remote Troubleshooting

## Course 6: Energy Efficiency & Sustainability in Packaging Machinery

- Reducing Energy Consumption in Packaging Plants
- Eco-Friendly & Sustainable Machinery Technologies
- Carbon Footprint Reduction & Green Manufacturing Practices
- Regulatory Compliance & Energy-Efficient Equipment Certifications

## Course 7: Retrofitting & Upgrading Old Equipment

- When to Upgrade vs. Replace Machinery in Packaging Plants
- Retrofitting Old Machines with Automation & Smart Features
- Cost-Benefit Analysis of Equipment Upgrades
- Case Studies on Successful Machinery Modernization





## chapter 10: Industrial Production Engineering

### Course 1: Fundamentals of Production Engineering in Packaging

- Overview of Industrial Production Engineering in Packaging
- Key Principles of Manufacturing Processes & Workflow Design
- Role of Industrial Engineers in Packaging Industry
- Manufacturing Systems: Batch, Mass, Continuous, and Lean Production

### Course 2: Process Optimization & Efficiency Improvements

- Identifying Bottlenecks & Improving Production Flow
- Lean Manufacturing & Six Sigma Techniques in Packaging Production
- Total Productive Maintenance (TPM) for Optimized Performance
- Implementing Industry 4.0 for Smart Manufacturing

### Course 3: Quality Engineering & Defect Analysis

- Statistical Process Control (SPC) & Quality Management Systems (QMS)
- Root Cause Analysis (RCA) & Failure Mode and Effects Analysis (FMEA)
- Testing & Inspection Techniques for Packaging Materials
- Case Studies on Defect Prevention & Continuous Improvement

### Course 4: Cost Reduction Strategies in Manufacturing

- Identifying Cost Drivers in Packaging Production
- Waste Reduction & Yield Improvement Strategies
- Energy-Efficient Production & Utility Cost Optimization
- Automation & Process Innovation for Cost Control

### Course 5: Sustainable & Green Manufacturing

- Principles of Eco-Friendly & Sustainable Production
- Circular Economy & Waste Minimization in Packaging
- Green Manufacturing Standards & Regulatory Compliance
- Renewable Energy & Carbon Footprint Reduction in Factories

### Course 6: Advanced Manufacturing Technologies

- Role of Robotics & Automation in Industrial Production
- 3D Printing & Additive Manufacturing in Packaging
- AI, Machine Learning & IoT in Manufacturing Processes
- Smart Factories & Digital Twin Technologies



## chapter 11: Production/Manufacturing Operations

### Course 1: Workforce Management in Packaging Factories

- Role of Human Resources in Manufacturing Operations
- Workforce Planning & Shift Management for Optimal Productivity
- Skill Development & Training Programs for Operators & Technicians
- Managing Labor Relations, Motivation, & Workplace Culture

### Course 2: Standard Operating Procedures (SOPs) for Packaging

- Importance of SOPs in Production & Quality Control
- Developing & Implementing SOPs for Different Packaging Processes
- Ensuring Compliance & Consistency Through SOPs
- Case Studies on SOP Effectiveness in Packaging

### Course 3: Batch vs. Continuous Production in Packaging

- Key Differences Between Batch & Continuous Production Systems
- Advantages & Disadvantages of Each Approach in Packaging
- Selecting the Right Production System Based on Product Needs
- Case Studies on Batch & Continuous Manufacturing in Packaging

### Course 4: Energy Efficiency & Sustainability in Manufacturing

- Strategies for Reducing Energy Consumption in Production Facilities
- Sustainable Packaging Manufacturing & Carbon Footprint Reduction
- Renewable Energy Integration in Packaging Plants
- Compliance with Environmental Regulations & Sustainability Standards

### Course 5: Factory Layout & Workflow Optimization

- Principles of Efficient Factory Layout Design for Packaging Plants
- Material Flow & Logistics Optimization for Reduced Waste
- Ergonomic & Safe Workplace Design for Operators
- Automation & Smart Factory Layout Considerations

### Course 6: Health, Safety, & Compliance in Manufacturing

- Occupational Health & Safety Standards in Packaging Plants
- Hazard Identification & Risk Mitigation Strategies
- Personal Protective Equipment (PPE) & Workplace Safety Training
- Regulatory Compliance for Manufacturing Operations



## chapter 12: ERP and Digital Transformation in Packaging

### Course 1: Introduction to ERP in the Packaging Industry

- Fundamentals of Enterprise Resource Planning (ERP)
- Role of ERP in Manufacturing & Packaging Operations
- Key ERP Modules for Packaging: Inventory, Procurement, Quality, Sales
- ERP Selection Criteria: Cloud vs. On-Premise Solutions

### Course 2: Implementation Challenges and Solutions

- Common Challenges in ERP Implementation for Packaging Companies
- Data Migration & System Integration with Existing Processes
- Change Management & Employee Training for ERP Adoption
- Case Studies on Successful & Failed ERP Implementations

### Course 3: Real-Time Data Analytics and Decision Making

- Role of Business Intelligence (BI) in ERP for Packaging
- Data Visualization & Dashboard Reporting for Real-Time Monitoring
- Predictive Analytics for Demand Forecasting & Inventory Optimization
- AI-Driven Insights for Process Improvement & Waste Reduction

### Course 4: Integration of Supply Chain and Production through ERP

- ERP-Enabled End-to-End Supply Chain Visibility
- Synchronizing Procurement, Inventory, and Production Planning
- Digital Twins & Smart Manufacturing for Improved Efficiency
- Case Studies on Supply Chain Integration Through ERP

### Course 5: Cybersecurity & Data Protection in ERP Systems

- Importance of Cybersecurity in ERP & Digital Packaging Operations
- Data Security Best Practices: Encryption, Access Control, & Authentication
- Compliance with Data Protection Regulations (GDPR, ISO 27001)
- Risk Management & Contingency Planning for ERP Security

### Course 6: AI, IoT & Automation in Digital Transformation

- Role of Artificial Intelligence (AI) in ERP for Smart Manufacturing
- Internet of Things (IoT) for Machine-to-Machine Communication
- Robotic Process Automation (RPA) for ERP Efficiency
- Case Studies on AI & IoT-Enabled ERP in Packaging



## chapter 13: Project Development & Business Planning

### Course 1: Feasibility Study for New Packaging Ventures

- Key Components of a Feasibility Study
- Market Research & Demand Analysis for Packaging Solutions
- Technical & Financial Feasibility of a New Packaging Business
- Case Studies on Feasibility Assessments in the Packaging Industry

### Course 2: Business Strategies for the Bangladesh Market

- Understanding the Local Packaging Industry & Market Trends
- Competitive Analysis & Positioning Strategies
- Government Incentives & Trade Policies in Bangladesh
- Case Studies on Successful Packaging Businesses in Bangladesh

### Course 3: Investment Planning & ROI Calculation

- Capital Budgeting & Investment Planning for Packaging Projects
- Cost Estimation & Profitability Analysis
- ROI, Payback Period, & Break-even Analysis
- Funding Options: Bank Loans, Venture Capital, Private Equity

### Course 4: Risk Management in the Packaging Industry

- Identifying Financial, Operational, & Market Risks
- Mitigation Strategies for Raw Material Price Fluctuations
- Business Continuity Planning & Crisis Management
- Insurance & Risk Financing for Packaging Businesses

### Course 5: Regulatory & Legal Compliance for Packaging Businesses

- Licensing & Permits for Packaging Companies in Bangladesh
- Compliance with Local & International Packaging Regulations
- Intellectual Property (IP) & Trademark Considerations
- Import-Export Regulations & Customs Procedures

### Course 6: Sustainability & Green Investment Strategies

- Business Models for Sustainable & Eco-Friendly Packaging
- Green Financing & Government Grants for Sustainable Ventures
- Circular Economy & Waste Management Strategies
- Case Studies on Profitable Sustainable Packaging Businesses



**md. aminul islam, PhD**

Assistant Professor

Material Science & Engineering, RUET



**md. ariful haque**

Advisor, BIP



**md. iasin islam**

Country Head

Boond Engineering Bangladesh Pvt. Ltd.



**adnan hossain**

Director, Arbab Group



**md. mazharul islam**

BSc (Hons) & MSc (MSE)

PhD Fellow - Packaging

Vice President-BIP



**md. salah uddin**

BSc (Hons) & MSc (Chemistry)

MBA (Finance)

AGM - Factory, KR Flexipack Ltd.



**md. afsar uddin**

Sr. Manager, Eng. & Dev.

TK Group

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# Bangladesh Institute of Packaging (BIP



**Mohonpur, Ring  
Road, Shyamoli,  
Dhaka-1207**

[www.bipbd.org](http://www.bipbd.org)  
[info@bipbd.org](mailto:info@bipbd.org)  
+88 01303 916785